




# SANBS INVITES ELIGIBLE SUPPLIERS TO APPLY NOW TO BE A SUPPLIER DEVELOPMENT BENEFICIARY (SECOND CALL)




SANBS is a not-for-profit organisation that provides an essential service within South Africa and is rated amongst the best in the world in the provision of blood and blood products, as well as in relation to the research and training provided. For our purpose, vision, mission and values please visit: <https://sanbs.org.za/about-us/>. SANBS is launching an exciting Supplier Development program for the financial year 2023/24 and would like to request proposals from current suppliers that are part of the organization's supply chain who require funding for a project that is aligned to the key strategic objectives of the organisation.

## THE SANBS STRATEGIC OBJECTIVES:

1. **Innovation:** Improve and expand current products & services through innovation
2. **Human Centred Collections:** Enhance donor experience through a human-centered approach
3. **Excellence in Process:** Achieve operational excellence that produces efficient products & services
4. **Administrative Rigour:** Build administrative rigour in all order to pay processes
5. **Logistics:** Move blood products in the value chain in a timely, effective & efficient manner
6. **Testing & Quality:** Provide quality testing in an efficient manner
7. **Hearts & Minds:** Of doctors, staff and stakeholders

## KEY CRITERIA:

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1. Must be a current SANBS supplier (entities that have conducted business with SANBS previously and been paid for it)
  2. Must be an EME or QSE, with less than R50m turnover per annum. Preference to be given to EMEs
  3. At least 51% Black South African Owned
  4. Have a unique project ready for funding, which requires not more than R500 000.00 (Excl VAT), which is closely aligned or matched to any one of the SANBS strategic objectives
  5. Proposal must not be more than 10 pages, with costs clearly broken down (quotations to be separately attached with costing), Please insert your Vendor Number on proposal cover page

## TO APPLY:

1. Submit the business proposal, limited to 10 pages
2. Also include the following documents:
  - (a) Detailed costing and quotations
  - (b) Copy of valid B-BBEE affidavit/certificate
  - (c) ID copy of all shareholders
  - (d) COR 14.3 (CIPC document)

**Submit completed applications via email to:** [shamantha@sigmaintl.co.za](mailto:shamantha@sigmaintl.co.za)  
**by no later than 27 February 2024**

